Best in class Annuals & perennials for the Piedmont









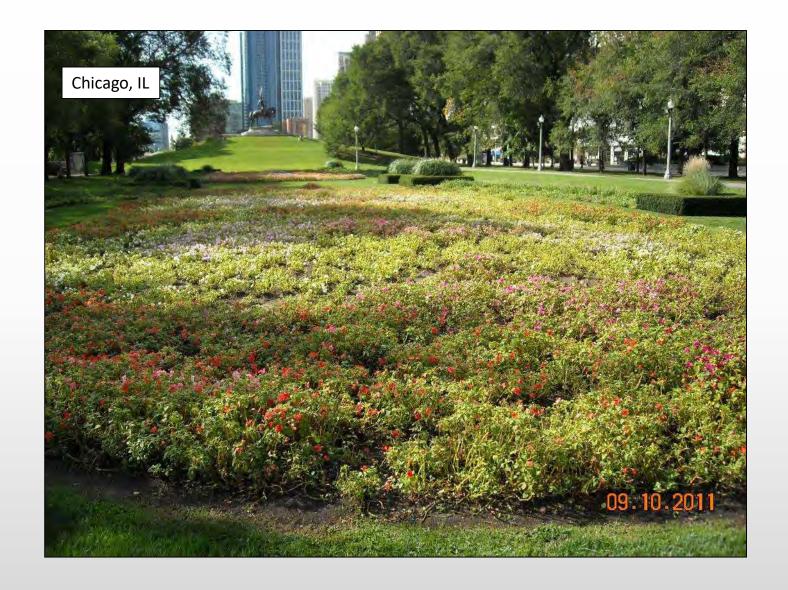
2020

Jeff Gibson
IGC & Landscape Business manager
Jgibson@ballhort.com





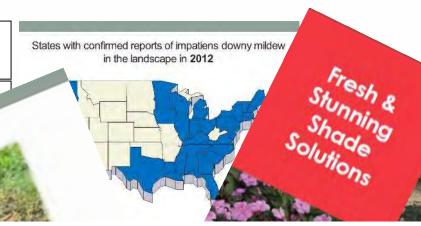






Impatiens Downy Mildew (Plasmopara obduscens) Planning for next year:

apatiens Downy Mildew If you had Impatier



Ball was the first to Alert! First to provide alternatives First to fix the Problem!

Jis. Bag ιο landfill. Do not compost.





NEW Beacon® Series F1 Impatiens







NEW Coral



NEW Orange



2022 NEW Rose



NEW Salmon



NEW Violet Shades



NEW White



NEW Red White Mixture



NEW Select Mixture

11 Weeks After Transplant, Beacon is Thriving





Beacon™ White

Super Elfin® XP White

Venhuizen, NL Week 36, 2018

IDM Preventative Fungicide Recommendations

- <u>Exhibit high genetic resistance</u> to IDM <u>without the use of chemicals</u>.
- Not immune
- Can be <u>grown</u> successfully <u>without preventative IDM fungicide</u> applications.
- It is <u>not necessary to apply preventative fungicides</u> for IDM disease management <u>with</u>
 <u>Beacon</u> Impatiens in either young plant or finish production.
 - If IDM prevention is part of an overall spray program for susceptible genetics, Beacon's performance will not be affected if they are also treated.
- <u>Scenarios where preventative IDM fungicides</u> may be recommended:
 - Plugs or plants are being produced where Impatiens are currently growing in the landscape, (which
 could expose greenhouse or nursery-grown plants to high levels of natural inoculum), and then
 shipping to other regions.
 - Receiving plugs or plants from a region where Impatiens are currently growing in the landscape and susceptible genetics are being grown at the recipient location.

Florida Growers

Transplant Error Leads to a Great Demonstration of High Resistance!

Florida Grower Trial Week 46, 2018

Beacon White and SE XP White accidental mixed when transplanted.

No IDM Prevention Used.

IDM pressure was high – SE XP White dying, Beacon White thriving.



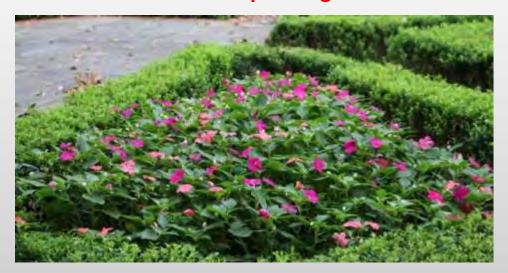
Before with Super Elfin imp

Susceptible Variety June 1st infected with IDM





After re-plant with Beacon In same diseased planting holes!!



Same beds replanted with Beacon (June 3^{rd)} with no fungicide treatments on plants or beds. Picture taken 7/27

3% of sales to lesser known charities



HELLO BEACON

THE BEACON STORY

BEACON SHINES THE LIGHT

BEACON® SHINES THE LIGHT

Your Beacon Purchase Makes a Difference!

In the spirit of bringing light – and happiness! – to gardens everywhere, PanAmerican Seed will donate 3% of its global Beacon Impatiens sales to a less-widely known charitable organization each year.

For the 2020 garden season, the donation will go to the Osteogenesis Imperfecta Foundation (OI). The MISSION of the OI Foundation is to improve the quality of life for those living with osteogenesis imperfecta through research, education, awareness and mutual support.



"Shining light on OI, a rare disorder, is one way PanAmerican Seed as a company can put the devastating effects of Impatiens downy mildew behind us, and put the next generation of garden Impatiens to work for others,"

 Sean Valk, Global Director of Sales for PanAmerican Seed.

It is estimated that approximately 25,000 to 50,000 people in the United States alone have OI.

The OI Foundation began in 1970, when a small group of parents from around the nation met in Chicago to discuss OI and its problems. At that time, they banded together to stimulate public and professional interest, support families and encourage research. Today, many of the people who serve on the board of directors and oversee the Foundation's operation have OI themselves or are parents of children with OI.

Visit OIF.org



Did You Know?

There is evidence that OI has affected people since ancient times. It has been recognized in an Egyptian mummy of an infant from about 1000BC.

Beacon Impatiens on the Red Carpet January 26th, 2020







14 Top Ten

These were our best overall performers NC State standouts for the whole season!

Ground:

Angelonia 'Serenita White'
Cuphea 'Honeybells'
Geranim 'Galaxy Pink'
Petunia 'ColorRush White'
Salvia 'Purple & Bloom'

Container:

Begonia 'On Top Pink Halo', 'On Top Sun Glow', 'On Top Melon Lace', 'On Top Sunset Shades'

Hanging Basket:

Calibrachoa 'Kabloom Pink', 'Kabloom Cherry', 'Kabloom Yellow', 'Kabloom White Improved', 'Cabaret Good Night Kiss'



43 Leaders of the Pack

"All Season Average" of 3.5 or better.

Arboretum consider this the arbitrary cutoff rating for a "significant performer" in Raleigh.

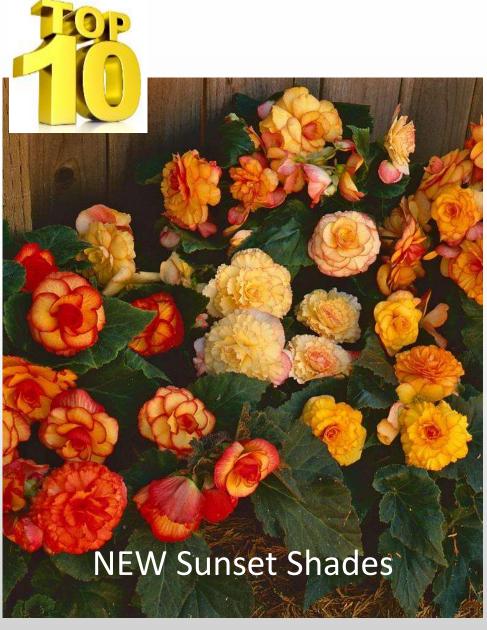
Ground:

Zinnia 'Zesty Scarlet'

Angelonia 'Serenita White', 'Serenita Sky Blue', 'Serenita Rose'
Cuphea 'Honeybells'
Dahlia 'Venti Royal Purple'
Geranim 'Galaxy Pink', 'Galaxy Dark Red', 'Galaxy White'
Impatiens 'Beacon Bright Red', 'Beacon Violet Shades', 'Super Elfin Bright Orange'
Pentas 'Lucky Star Lipstick', 'Lucky Star White Improved', 'Lucky Star Violet'
Petunia 'ColorRush Purple', 'ColorRush Watermelon Red', 'ColorRush White',
'Easy Wave Pink Passion', ''Wave Carmine Velour'
'Headliner Dark Saturn'
Salvia 'Purple & Bloom', 'Skyscraper Orange'







NEW On Top® Series F₁ Tuberous Begonia

Tolerate more heat and sunlight than other begonias.

2 to 5-in.flowers.

Bloom early and flower longer than other varieties.

Height: 10 to 12 in./25 to 30 cm

Spread: 10 to 12 in./25 to 30 cm

Plug crop time: 7 to 8 weeks

Transplant to finish: 8 to 13 weeks

Seed supplied as: Pelleted with 85% Min. Germ.

Standard



On Top®Begonia Series





Kabloom[®] Series F1 Calibrachoa

Hanging Baskets

First-of-its-kind Kabloom **Seed Calibrachoa** Quarts, 4 to 6-in, hanging baskets and mixed combos.

Easy-sow pelleted seed makes it easy to order and ready to ship, fits right into mechanized production and assures easy inventory management.

Height: 8 to 12 in./20 to 30 cm **Spread:** 10 to 14 in./25 to 36 cm

Plug crop time: 5 to 8 weeks

Transplant to finish: 7 to 11 weeks
Seed supplied as: Precision Multi-Pellets

with 80% Min. Germ. Standard



Kabloom[®] Series F1 Calibrachoa



Calibrachoa

'Kabloom Pink' 'Kabloom Cherry' 'Kabloom Yellow' 'Kabloom White Improved'

Spread: 10 to 14 in./25 to 36 cm

80% Min. Germ. StanTransplant to finish: 7 to 11 weeks

Height: 8 to 12 in./20 to 30 cm Plug crop time: 5 to 8 weeks



NEW Blue is a rich. deep blue with large flowers that is great for combos.



NEW Cherry is a very consistent performer with a great habit and large cherryred blooms.



NEW Coral has a rich, warm color and is a favorite in trials.



NEW Pink has large flowers and a beautiful mounded habit. The medium pink bloom is offset by a striking bright yellow throat.



NEW Light Pink Blast is the first bicolor for the series, with light pink blooms and a rose-red ring at the base, plus a yellow eye; it's great for mixing with other colors, like cherry or coral.



NEW White Improved has the same vigor and PGR sensitivity as the other Kabloom colors, so you can mix and match them more freely for your combo needs.



NEW Orange offers a true, deep orange that holds its color well in the sun, along with dark foliage.



Denim produces flowers with darker blue tones under lower light and cooler conditions.



Yellow features a more upright plant structure.

City Lights = Dark Leaved Series





Dahlia City Lights™ 'Purple' by Selecta



https://www.selectanorthamerica.com/pdf/Brochure Dahlias 2020.pdf

NEW Venti Dahlia

Large Flowered Landscape Dahlia

Golden Yellow

Lemon

Passion Fruit

Red+White

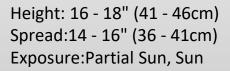
Royal Purple

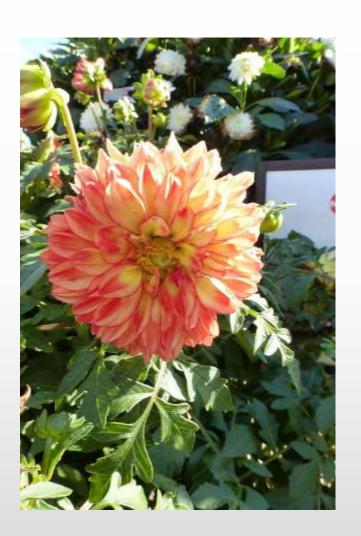
Light Rose

Tequila Sunrise

Pink+White

White





NEW Tequila Sunrise



NEW Venti Dahlia



of the

Canary Wing Begonia













Cuphea Honeybells

Roots faster
Grows at lower
temperatures
High resistance to
Oedema.

Takes the **Southern** heat in a basket!



Cuphea 'Honeybells' by Ball FloraPlant

Cuphea hybrida

Height: 10-12" (25-30cm)
Spread: 14-20" (36-51cm)
Exposure: Partial Sun, Sun

FlameThrower™ Series Coleus

Vegetative

Late, or never flowering

Sun or Shade

Garden location: Full Sun and

Full Shade

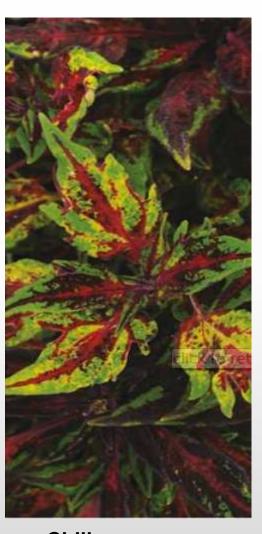
Finished height: 18 to 24 in. Finished spread: 16 to 18 in. Garden spacing: 16 to 18 in.



FlameThrower Series Coleus







Chili Pepper

FlameThrower Series – Salsa Verde

Similar habit to Chili Pepper Vigorous Mixed combinations and quarts





Garden location: Full sun, Shade

Finished height: 12 to 18 in. Finished spread: 16 to 18 in.

Garden spacing: 16-18.







Salsa Roja

Serrano



MixMasters™ NEW 5 Alarm Chili

- Coleus
 FlameThrower[™]
 Chili Pepper
- Coleus
 FlameThrower
 Habanero
- Coleus
 FlameThrower
 Spiced Curry

MixMasters

- ✓ Sun AND Shade
- ✓ Trendy foliage



MixMasters™ NEW Vindaloo Vision

- Coleus
 FlameThrower[™]
 Chipotle
- Coleus
 FlameThrower
 Salsa Verde
- Coleus
 FlameThrower
 Spiced Curry

MixMasters

- ✓ Sun AND Shade
- √ Trendy foliage



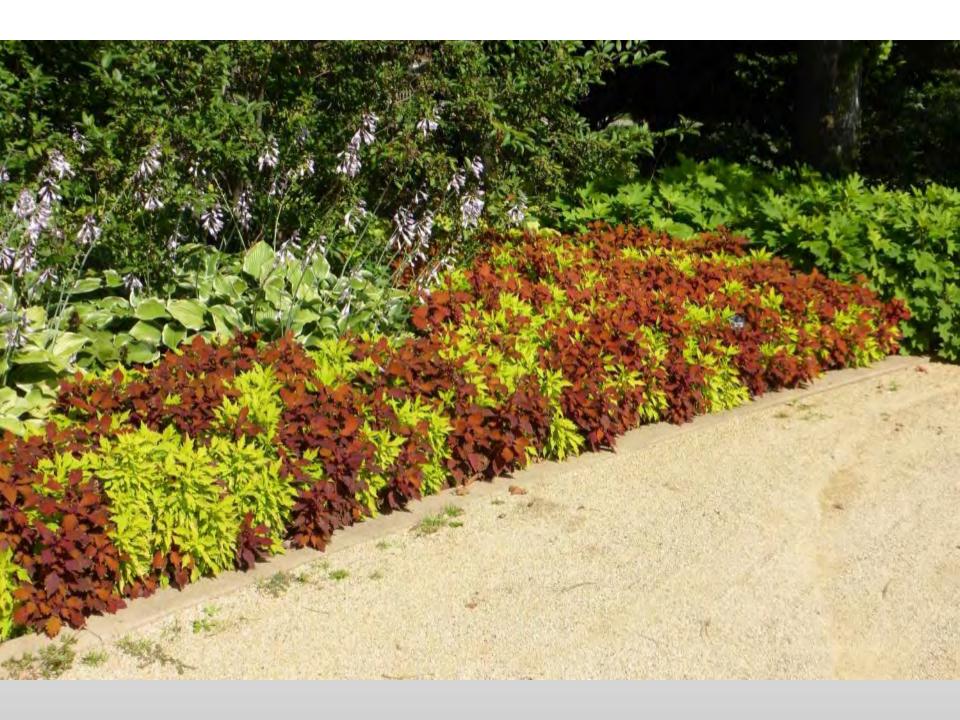
MixMasters™ NEW The Whole Enchilada

- Coleus
 FlameThrower™
 Habanero
- Coleus
 FlameThrower
 Salsa Verde

MixMasters

- ✓ Sun AND Shade
- ✓ Trendy foliage





NEW Heartbreaker Coleus

Beautiful pink foliage pattern does not fade in the full sun!

Matches Henna for habit.

Full-bodied plant is great for the landscape or large pots.



August 2019 West Chicago



Ball Vegetative Lantanas

Landmark

Large Semi-Sterile Landscape

Lucky

Semi-compact

Landscape

Little Lucky'

Compact

Containers, small spaces Flowers early in higher light

Spacing: 15 - 20" (38 - 51cm) Height: 15 - 20" (38 - 51cm) Width: 18 - 24" (46 - 61cm) **Spacing: 12" (30cm)**

Height: 12 - 16" (30 - 41cm) Width: 12 - 14" (30 - 36cm) Spacing: 10" (25cm) Height: 10 - 12" (25 - 30cm) Width: 10 - 12" (25 - 30cm)











Lantana Lucky™ 'Sunrise Rose' by Ball FloraPlant

Lucky™ Lantana

New Lucky Peach is similar in habit and size to Pot of Gold.

Stands up to heat, drought and other stressful conditions.

The most branching of any variety in the series



Lucky Star Series F1 Pentas

Tight, compact habit keeps plants looking tidy with virtually no effort.

3 to 5-day bloom window.

Spacing: 8 - 10" (20 - 25cm) **Height:** 12 - 16" (30 - 41cm) **Width:** 12 - 14" (30 - 36cm







NEW Lucky Star Lavender (left) versus Graffiti Lavender (right)

Lucky Star Series F1 Pentas



Leader

of the

Dark Red



Pink



Deep Pink



Violet



Lavender



White











Interspecific impatiens for the sun!



New Tropical Rose

SunPatiens® Compact Series Impatiens

NEW Orchid Blush expands the series that loves the sun as well as the shade!

Tolerates all weather, from Spring through hard frost.

Compact series is bred for small pot production and is resistant to disease, with fast rooting for reduced crop time.

Exceptional outdoor performance.



SunPatiens® Vigorous Series Impatiens

Sun or shade conditions

Best planted warmer temps for rooting.

Flourishes in extreme heat and blooms continuously

Last well into Fall

NEW Lavender Bicolor



NEW Tropical Orange



NEW Orange Improved





Sunpatiens Compact Series



NEW Glamour Improved Euphorbia

- The best variety for inground performance.
- Early to flower, with the vigour to hold up to a variety of weather challenges.



SolarPower Series Ipomoea



SolarPower[™] Ipomoea

Black Heart Lime Heart Red Heart

New heart-shaped leaf

Densely branched

More compact!

Baskets, containers, in ground



NEW Lime Heart







NEW Black Heart

NEW Lime Heart

NEW Red Heart







In Ground!

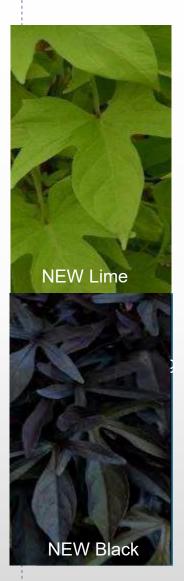
NEW SolarTowerTM I pomoea

NEW Black NEW Lime

The first-ever self-climbing ipomoea!

Ideal for patio pots with a small trellis, as a topiary or on a vertical wall planting.

Also recommended as a thriller in mixed combos, climbing up a small bamboo stick.









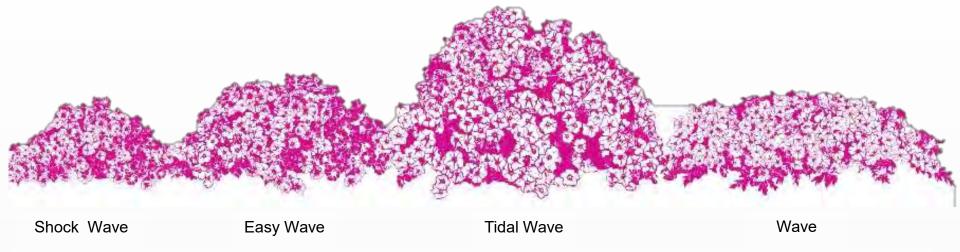
Original Wave Purple







Wave Spreading Petunia Family



Wave petunia in the landscape Preventing Rhizoctonia, and Pythium disease

- 1. Do not replant petunias in contaminated beds
- 2. Alternate different plants in same bed over time
- 3. Do not overwater petunias prefer well-drained soil and less water when the plant matures



Easy Wave® Series F₁ Spreading Petunia

Height: 6 to 12 in./15 to 30 cm

Spread: 30 to 39 in./76 to 99 cm

Plug crop time: 4 to 6 weeks



Tidal Wave Petunia Carmine Velour



Also, I will say that one of the biggest stories is the continued success of Spreading Petunia Wave Carmine Velour.

We never have petunias continue to bloom through August in southern Louisiana, but in partial shade, this one did. It was amazing! Jeb Fields Trials Manager



University of Wisconsin – West Madison



NEW Wave Carmine Velour Petunia



NEW Wave Carmine Velour shows strong garden performance in Elburn, IL Week 30, 2018



NEW Wave Carmine Velour (R) has the same flat, free-flowering and strong garden performance as Wave Pink (L). Elburn, IL Week 32, 2017

ColorRush™ Petunia

NEW Merlot Star NEW Purple NEW Watermelon Red NEW White Pink

Vegetative

Compare to Supertunia

Tough, takes the heat and rain

Spreading Baskets and in ground



NEW Watermelon Red





ColorRush™ White

UGA Trials, August 23, 2019





Petunia ColorRush™ 'White' by Ball FloraPlant





NEW Purple & Bloom Salvia

Super pollinator Plant!!!

Offers the same flower power and performance as Black & Bloom.

25% more compact than the leading competitor; it is easy to produce, requiring less PGRs.

Large-bodied plant is great for the landscape or large containers.



Height: 40-48" (102-122cm) Spread: 36-48" (91-122cm) Exposure: Partial Sun, Sun



NEW Roman Red Salvia

The <u>only</u> vibrant red interspecific salvia on the market!

Offers exceptional landscape performance when compared to Salvia splendens.

Heat!

Pollinator plant

Salvia splendens x darcyi

Garden location: Partial Sun, Sun

Finished height: 28 to 34 in. (71 to 86 cm) Finished spread: 28 to 36 in. (71 to 91 cm) Garden spacing: 20 to 26 in. (51 to 66 cm)

USDA Hardiness Zones: 8a to 11 (10 to 40°F/ -12 to 4°C



NEW Skyscraper[™] Salvia

This season extender great for late-Spring to Fall sales.

Sturdy stems are ideal for shipping and for hold at retail.

Pollinator Plant!



location: Partial Sun, Sun

Height: 14 to 28 in. (36 to 71 cm) **Spread:** 10 to 16 in. (25 to 41 cm)

Garden spacing: 12 to 18 in. (30 to 46 cm)

USDA Hardiness Zones: 7b (5°F/-15°C)





Skyscraper™ Pink



Skyscraper™ Dark Purple



Leader

Skyscraper™ Orange

SALVIA MYSTY

Shorter version of Mystic Spires.

Perfect for the middle of garden borders and 10- to 12-inch mixed containers

Salvia longispicata X farinacea

Garden location: Sun

Finished height: 18 to 24 in. Finished spread: 12 to 18 in. Garden spacing: 12 to 18 in



USDA Hardiness Zones: 7a to 10b (0 to 35°F/ -18 to 2°C)

Mystic Spires vs. Mysty









EnduraScape™ Series Verbena

Verbena for heat and cold

Tolerates the low teens, and still rebloom in Spring

Excellent powdery mildew

resistance. EnduraScape™ Magenta EnduraScape™ Pink Bicolor EnduraScape™ Purple **Garden location:** Sun EnduraScape™ Dark Purple EnduraScape™ Hot Pink EnduraScape™ Red Finished spread: 18 to 24 in. (46 to 61 cm)

EnduraScape™ Pink Fizz

EnduraScape™ White

EnduraScape™ Blue

Verbena peruviana

Finished height: 8 to 12 in. (20 to 30 cm)

Garden spacing: 18 in. (46 cm)





Tattoo Series Vinca

- Novelty Bi-Color
- Best in containers



NEW Raspberry

Height: 10 to 14 in./25 to 36 cm Spread: 6 to 8 in./15 to 20 cm Plug crop time: 5 weeks

Transplant to finish: 5 to 6 weeks

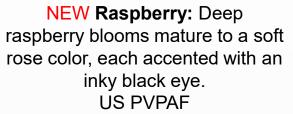
New Colors for 2020

NEW Black Cherry: Swirls of cherry and raspberry are lightly airbrushed with black tones. US PVPAF





NEW Papaya: Beautiful, soft "orangesicle"-toned petals are marked with an inky black eye. US PVPAF







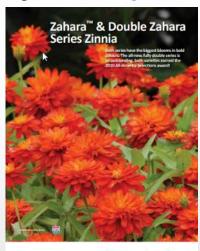
NEW Tangerine:
Swirls of black
airbrushed onto
tangerine-color blooms
with a bright eye. US
PVPAF

Doulbe Zahara Zinnia Raspberry Ripple

The only fully double, disease-resistant zinnia series

hot and dry conditions.

Dry landscapes and Containers



PanAmerican Seed.

https://www.panamseed.com/plant_info.aspx?phid=065705 372004450

Zinnia marylandica

Spacing: 8 - 10" (20 - 25cm) **Height**: 16 - 20" (41 - 51cm) **Width**: 16 - 20" (41 - 51cm)

Exposure: Sun





NEW Zesty Series Zinnia

- Extraordinary garden appeal!
- Features fully double flowers and excellent garden vigour.
- Display huge, vibrant colours all season long.
- Impressive in containers, mixed combinations and borders.
- Pollinators love this plant!

Height: 18 to 24 in./46 to 61 cm Spread: 18 to 24 in./46 to 61 cm Plug crop time: 3 to 4 weeks

Transplant to finish: 6 to 7 weeks



Zinnia Zesty™ 'Purple' by Ball Ingenuity

NEW Zesty Series Zinnia



NEW Fuchsia



NEW Pink



NEW Purple



NEW Scarlet



NEW White



NEW Mixture

Fuchsia Pink Purple Scarlet White

Mixture:
All the colors,
plus yellow
(not available
separately).



NEW Fuchsia

Perennials

Dianthus Rockin'

Perennial quart and gallon programs for mid-Spring and the Slightly scented flowers

Reliably overwinters to USDA Zone 5 (-20°F/-29°C minimum temperatures).

The best color in the high light and cool temperatures

Dianthus x barbatus interspecific

Hardiness Zone: 5a - 8b

Blooming Season : Early Spring, Spring,

Late Spring, Summer, Autumn, Winter

Plant Habit: Upright Spacing: 12" (30cm)

Height: 18 - 24" (46 - 61cm) **Width**: 10 - 12" (25 - 30cm) **Exposure**: Partial Sun, Sun

UGA Best of the Best, Oct. 3,2019



Dianthus Rockin'™ 'Pink Magic' by PanAmerican Seed - Kieft Seed



Rockin'™ Pink Magic Dianthus



Rockin[™] Purple Dianthus



Rockin[™] Red Dianthus



Rockin[™] Rose Dianthus

Digitalis Arctic Fox Rose







Long flowering · Winter hardy hybrid Digitalis · Amazing flower power

Zone 5a - 9a



New Vintage Series Achillea

Compact and heavy flowering

No "Brown out" -blooms retain color longer.

Achillea millefolium

Garden location: Full Sun

Finished height: 12 to 14 in. (30 to 35 cm) Finished spread: 10 to 12 in. (25 to 30 cm) Garden spacing: 12 to 14 in. (30 to 35 cm)

USDA Hardiness Zones: 4 to 9



White

New Vintage Series Achillea



ACHILLEA MILLY ROCK

Zone 5a – 9a

Shortest Achillea available

Great for low perennial landscapes







Best of the Best UGA



Caryopteris 'Gold Crest' by Darwin Perennials

Caryopteris Gold Crest

Zone 6a – 9a

Grows quickly

Attractive non-burning, goldcolored foliage will attract attention at retail

Accented by bright blue flowers in late-Summer and Fall







SEED Echinacea

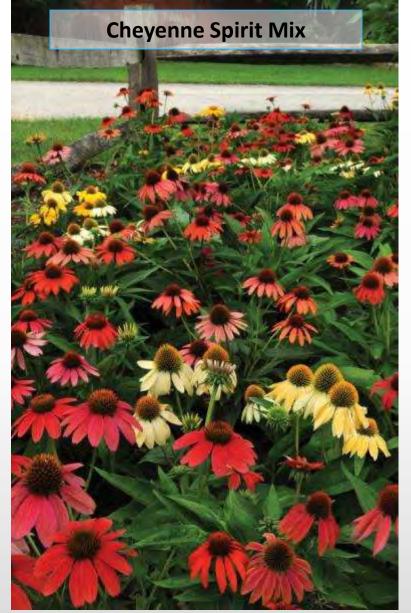
First Year Flowering

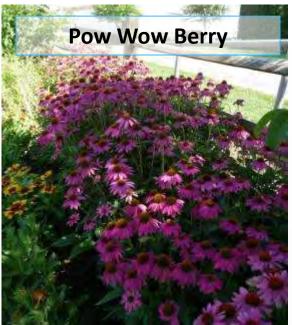
Uniform bed appearance and timing

Zone: 4a - 10b

Bloom: Late Spring – Fall

Spacing : 10 - 14" Height : 18 - 30" Width : 10 - 20"







Ball Echinacea. All Forms Vegetative, Seed, Wildflower Mix



Industry Top Picks



Echinacea Sombrero® 'Tres Amigos' by Darwin Perennials

Echinacea Sombrero Series

Vegetative Extremely hardy series All varieties well-matched for habit and timing

Garden location: Full sun

Height: 22 to 24 in. Spread: 24 to 26 in.

Bloom months: June to August USDA Hardiness Zones: 4 to 9























Echinacea Sombrero Salsa Red



Best of the Best UGA



Eupatorium Euphoria™ 'Ruby' by Darwin Perennials

Eupatorium Euphoria™

Dwarf Joe Pye Weed

Compact, early flowering Eupatorium

Works great in containers for extended Summer sales

Great for pollinator gardens

Rabbit resistant



Zone 5a - 9a



NEW Lavandula SuperBlue

L. angustifolia

Largest blooms of any *L. angustifolia* variety on the market

Rich deep blue blooms on short flower spikes

Excellent Winter hardiness and persistence in the landscape

Hardiness Zone : 4a - 9b Hardiness Degree : -30° F

Blooming Season: Late Spring, Summer,

Late Summer

Spacing: 12 - 14" (30 - 36cm) Height: 10 - 12" (25 - 30cm) Width: 10 - 12" (25 - 30cm)

Exposure: Sun

Lavender angustifolia Annet

Zone 5a – 9a

Long-flowering English Lavender

No vernalization required

Large flowers throughout Summer



Blue Steel Perovskia

- From Seed!
- Can be grown in smaller pots for bedding out like annuals.

Garden location: Full sun

Finished height

First year: 18 to 24 in./

Second year and on: 30 to 36 in.

Finished spread

First year: 14 to 22 in.

Second year and on: 20 to 28 in.

Garden spacing: 16 to 24 in. USDA Hardiness Zones: 4 to 9



Sedum Prima Angelina

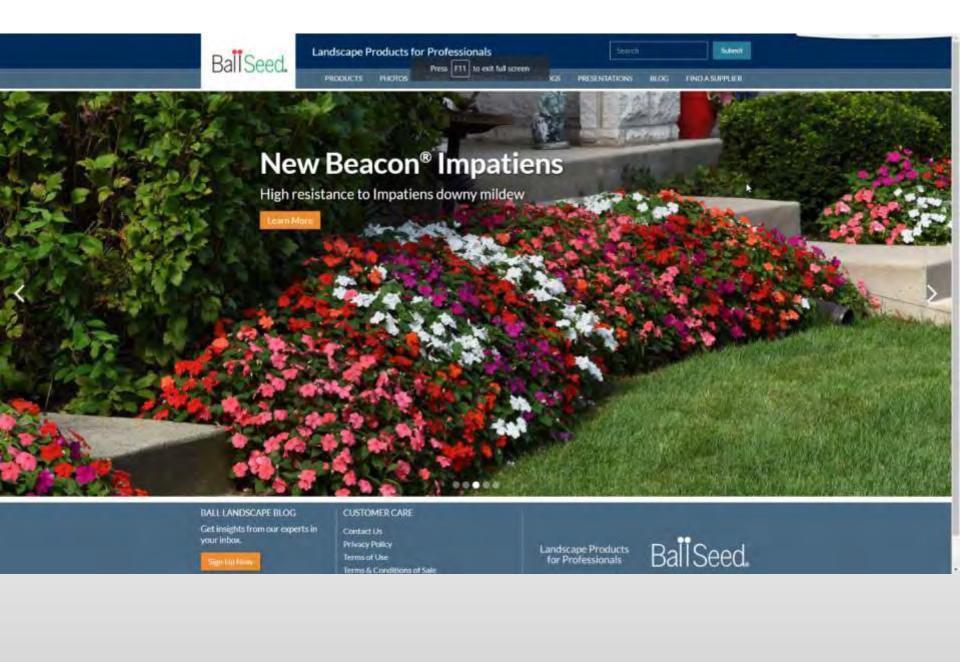
Hardy to Zone 5



Winter Color









Landscape Products for Professionals

Surch South

PRODUCTS

PHOTOS

THRIVE RESOURCES

CATALOGS

PRESENTATIONS

BLOG

FIND A SUPPLIER

2020 THRIVE

Visit Thrive Archives

Ball Seed offers top-performing landscape varieties you can count on to THRIVE. Choose your region below to download expert plant recommendations in your area.

Want a full-size poster? Contact your Ball Soed sales repor Ball ColorLink.







Thanks!





