

## Specialty Classes and Certifications, 1- and 2-day Classes

[GreenandGrowin.com](http://GreenandGrowin.com)

Gain marketable skills and career-boosting credentials. Sign up soon. *Class size is limited.*

	MONDAY, JAN. 16	TUESDAY, JAN. 17	WED., JAN. 18
8:00 AM – 5:00 PM	■ Budgeting and Estimating Workshop	■ Budgeting and Estimating Workshop	
8:30 AM – 4:00 PM	● Pesticide License Class & Test	● Pesticide License Class & Test	
8:30 AM – 5:00 PM	● ICPI Level One Paver Certification <i>Sponsored by Belgard</i>	● ICPI Level One Paver Certification <i>Sponsored by Belgard</i>	
	● ICPI PICP Specialist Course Part 1 <i>Sponsored by Belgard</i>		
8:30 AM – 5:00 PM	● Spanish Pesticide License Training part 1 <i>Sponsored by National Hispanic Landscape Alliance</i>	● Spanish Pesticide License Training part 2 <i>Sponsored by National Hispanic Landscape Alliance</i>	● Spanish Pesticide License Review & Test <i>Sponsored by National Hispanic Landscape Alliance</i>
1:00 PM – 5:00 PM	● Landscape Weed ID & Management Workshop		

● **LC** Landscape Contractor License\* (NC) – Technical CEU  
■ **LCB** Landscape Contractor License\* (NC) – Business CEU

■ **ICB** Irrigation Contractor License (NC) – Business CEU  
● **PA** Pesticide Applicator License (FL, MD, NC, SC, TN, VA)

### ➔ ICPI Level One Concrete Paver Installer Course ●

Sponsored by Belgard\*

Earn Your ICPI LEVEL ONE Paver Certification — Learn Skills to Increase Your Bottom Line  
*\*\*Class is limited to 60 people — you must be pre-registered to attend\*\**

January 16 – 17

8:30 AM – 5:00 PM

Registration Fee: Class and Certification Test

ICPI members	NCNLA members	Non-members
\$280 (must verify membership with ICPI)	\$315	\$350

*\*Belgard will provide breakfast, lunch and breaks*

**Instructor: Belgard Representative**

This practical two-day course is designed to enhance the knowledge of individuals involved in the construction and installation of interlocking concrete pavements. The course is taught by ICPI Instructors and is tied together with a video that takes participants through a step-by-step concrete paver installation.

The following are the informative topics that are addressed in the curriculum: Job planning and documentation, estimating quantities, job layout and flow, soil characteristics and compaction, base materials, edge restraints, bedding and joint sands, selection and installation of concrete pavers, maintenance and management, specialty applications and construction tips, safety, estimating and job costing and contract basics.

*\*\*You may study before the course by reading the student manual online at: [icpi.org/studyicpi](http://icpi.org/studyicpi). A student manual will be provided on-site, so it is NOT necessary to print the manual from the online files.\*\**

### ➔ ICPI PICP Specialist Course ●

Sponsored by Belgard\*

Earn Your ICPI PICP Specialist Technician Landscape License Certification — learn skills to increase your bottom line.  
*\*\*Class is limited to 60 people — you must be pre-registered to attend\*\**

Monday, January 16

8:30 AM - 5:00 PM

Registration Fee: Class and Certification Test

ICPI members	NCNLA members	Non-members
\$236 (must verify membership with ICPI)	\$266	\$295

*\*Belgard will provide lunch, breakfast & breaks*

**Instructor: Belgard Representative**

This is a classroom-based program for experienced contractors who either already do residential and/or commercial concrete pavement installations, or who wish to move into the permeable pavement market. It will be valuable for those who currently install permeable interlocking concrete pavement (PICP), or plan to expand into the PICP arena.

Curriculum topics include an overview and systems, job planning and documentation, job layout, flow and estimating quantities, soil and site characteristics, sub-base and base materials, edge restraints, bedding and jointing materials, paver selection and installation and maintenance.

- ➔ Learn how to meet industry-established guidelines for residential and commercial PICP applications.
- ➔ Broaden your knowledge and be recognized for course completion and passing the exam.

- ➔ Enhance your professional credibility with additional industry credentials.
- ➔ Help improve the quality of PICP installations and build more public awareness of the value that design professionals provide.

*\*\*You may study before the course by reading the student manual online at: [icpi.org/studyicpi](http://icpi.org/studyicpi). A student manual will be provided on-site, so it is NOT necessary to print the manual from the online files.\*\**

### ➔ Landscape Weed ID & Management Workshop ●●

*\*\*Class is limited to 30 people\*\**

Monday, January 16

1:00 PM - 5:00 PM

Registration Fee

	Members	Non-members
Early Bird	\$110	\$160
Regular	\$125	\$175

**Instructor: Joe Neal, NC State University**

Learn how to identify weeds and develop a landscape weed management plan in this half-day, hands-on workshop.

*\*\*This class includes a copy of the book "Weeds of Southern Turf Grass" by Tim Murphy.\*\**

**\*You must pre-register to attend these courses.**



## ➔ Pesticide Licensing ●

**\*\*Class is limited to 100 people — you must be pre-registered to attend\*\***

**January 16 – 17**

### Class registration

**NEW** (Includes Cost of Books & Lunch)

	Members	Non-members
Early Bird	\$150	\$200
Regular	\$175	\$225

**Test registration** (paid to NCDA on site)

Core Test	Categories
\$50	\$20 each

**\*\* You will pay the test fee to NCDA when you arrive on Tuesday to take the exam\*\* Cash or check only\*\***

**Instructor: Wayne Buhler, North Carolina State University**

Day 1: Monday, Jan. 16	
8:30 AM – Noon	Core Safety Training and NC laws
Noon – 1:00 PM	Lunch break
1:00 – 4:00 PM	Continue session
Day 2: Tuesday, Jan. 17	
8:30 AM – Noon	Ornamental and Turf grass Training
Noon – 1:00 PM	Lunch break
1:00 – 4:00 PM	NC Pesticide Applicators Licensing Exam (given by NCDA)

**\*\* You have to pay for the exam separately\*\***

**\*You must pre-register to attend these courses.**

## ➔ Spanish Pesticide Licensing ●

**Sponsored by the National Hispanic Landscape Alliance**

**January 16 – 17 – 18**

### Class registration

**NEW** (Includes Cost of Books & Lunch)

	Members	Non-members
Early Bird	\$150	\$200
Regular	\$175	\$225

**Test registration** (paid to NCDA on site)

Core Test	Categories
\$50	\$20 each

**\*\* You will pay the test fee to NCDA when you arrive on Tuesday to take the exam\*\* Cash or check only\*\***

**Instructor: Cesar Asuaje, University of Florida/ Palm Beach County Extension**

Day 1: Monday, Jan. 16	
8:30 AM – 5:00 PM	Training
Day 2: Tuesday, Jan. 17	
8:30 AM – 5:00 PM	Training
Day 3: Wednesday, Jan. 18	
8:30 AM – 12:00 PM	Review
1:00 PM – 5:00 PM	NC Pesticide Applicators Licensing Exam (given by NCDA)

## ➔ Landscape Budgeting & Estimating Workshop ■■

**\*\*This class is limited to 50 people (no more than 2 people from the same company) — you must be pre-registered to attend\*\***

**January 16 – 17**

8:00 AM - 5:00 PM

**Registration Fee NEW** (Includes lunch)

	Members	Non-members
Early Bird	\$300	\$350
Regular	\$315	\$385

*\*Includes lunch*

**Instructor: Marcus VandeVliet, MV Enterprises**

### Day 1: Monday, Jan. 16

Day One consists of developing a budget specifically for your company, based on projecting for 2017. This would include a sales budget, a budget for your production costs and a budget for recovering overhead. Key financial ratios will also be reviewed and compared to industry standards. This budget would be used for developing an overhead recovery method and to also project your company's monthly cash flow.

### Day 2: Tuesday, Jan. 17

Day Two consists of estimating a landscape project using your company's costs and overhead, including labor, materials, equipment and subcontractor costs. We will also determine the recovered overhead and profit amount. All attendees will submit a bid and the prices will be shared anonymously.

This workshop will be based on real-world information and scenarios.